



## Person Specification

This form lists the essential and desirable requirements needed in order to do the job.

Applicants will be shortlisted **solely** on the extent to which they meet these requirements.

**Job title:** Data Manager

**Department/Division:** Philanthropy and Global Engagement (PAGE)

**Accountable to:** Head of Systems and Data

Competency	Criteria	E/D
Knowledge and Experience	• Educated to degree level or equivalent	E
	• Strong IT skills and conceptual understanding of data management and relational databases	E
	• Experience of designing and delivering a user training programme	E
	• Experience of interrogating data using SQL to produce datasets for analysis	E
	• Experience of working with Ellucian Advance, Anthology Encompass, Salesforce or Marketing Cloud	D
	• Experience/knowledge of fundraising and marketing processes and principles.	D
	• Experience of working in Higher Education or charity sector.	D
Communication	• Strong communication skills with the ability to explain complex technical concepts to technical and non-technical audiences – written and verbal.	E
	• Listening closely, and speaking with clarity to all colleagues, staff and partners.	E
	• Excellent business process analysis and documentation skills	D
Teamwork and Motivation	• Strong interpersonal skills, particularly successful experience in line management and mentoring	E
	• Willingness and ability to be flexible with a demanding work schedule, managing a range of competing deadlines.	E
Liaison and Networking	• Comfortable working with stakeholders at all levels including senior staff	E



	<ul style="list-style-type: none"> <li>• Able to liaise productively with a variety of external contacts</li> </ul>	E
<b>Service Delivery</b>	<ul style="list-style-type: none"> <li>• Develop and provide expertise in PAGE CRM data models and other systems/platforms</li> <li>• A demonstrable, proactive approach to improving data processes and data quality.</li> <li>• Experience of working from business or user requirements.</li> <li>• Ability to maintain confidentiality, adhere to sector best practice, and comply with Data Protection legislation.</li> </ul>	E E E E
<b>Decision Making processes and Outcomes</b>	<ul style="list-style-type: none"> <li>• Ability to articulate recommendations for change in activity based on data analysis, even where well established practices would be affected.</li> <li>• Demonstrable experience of designing and implementing a Data Strategy</li> </ul>	E D
<b>Planning and Organisation</b>	<ul style="list-style-type: none"> <li>• Ability to prioritise workload, and that of the Data Team, to meet deadlines.</li> <li>• Able to manage multiple projects, planning forward, leading regular reviews and making changes where necessary.</li> </ul>	E E
<b>Initiative and Problem Solving</b>	<ul style="list-style-type: none"> <li>• Self-motivated, and clear evidence of high standards of accuracy, with a proactive approach to problem-solving.</li> <li>• Flexibility and adaptability to learn new systems, tools and processes.</li> </ul>	E E
<b>Analysis and Research</b>	<ul style="list-style-type: none"> <li>• Knowledge of techniques for detecting, resolving and monitoring data quality issues.</li> <li>• Awareness of relevant legislative requirements and sector best practice in line with Data Management.</li> <li>• Experience of designing and managing User Acceptance Testing.</li> </ul>	E E D

**E – Essential: requirements without which the job could not be done.**

**D – Desirable: requirements that would enable the candidate to perform the job well.**