

Person Specification

This form lists the essential and desirable requirements needed in order to do the job.

Applicants will be shortlisted **solely** on the extent to which they meet these requirements.

Job title: Alumni Engagement Regional and Thematic Lead

Department/Division: Philanthropy & Global Engagement (PAGE) **Accountable to:** Alumni Engagement & Volunteering Manager

| Competency | Criteria | E/D |
|---------------------------|---|-----|
| Knowledge & Experience | Educated to degree level or equivalent | E |
| | Experience working in an alumni engagement, stakeholder or volunteer management portfolio in a fundraising or higher education context | E |
| | Experience working with donors, volunteers and advocates, understanding their needs and motivations | E |
| | Experience of managing projects with the ability to plan and deliver projects working with multiple stakeholders | E |
| | Experience of working across a large complex organisation and successfully influencing others | E |
| | Experience in a dedicated events, programme or project manager role | E |
| | Experience of working with international audiences, with awareness of cultural nuances | D |
| Communication | Excellent verbal and written communication skills and ability to convey information to a range of audiences in a clear, concise and confident way | E |
| | Ability to produce high-quality, compelling written work and marketing content including email campaigns, personalised letters, engagement plans etc to deliver and reflect innovative programming | E |
| | Experience of using content management and email marketing systems to send communications | E |
| | Confident with social media and production of social media content | E |



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| Teamwork & Motivation | Collaborative working style and ability to work closely with, contribute to, and support the work of several teams within PAGE and around LSE | E |
| | Positive attitude, 'can do' approach and ability to be solution focused when challenges arise | E |
| | Ability to flex from a project leader to a project member | E |
| Liaison & Networking | Ability to build and maintain excellent working relationships with internal and external colleagues/stakeholders at all levels in order to deliver objectives | E |
| | Excellent ability to influence and negotiate with stakeholders at different levels | E |
| | Diplomatic, tactful and discreet with an impeccable customer service ethic | E |
| Service Delivery | Motivated by high standards, ability to work accurately and systematically with excellent attention to detail | E |
| | Ability to analyse data to draw conclusions and make informed recommendations (through engaging reports) that will enhance alumni engagement programmes | E |
| | Excellent digital literacy to create content and support a team to deliver digital programmes (and positive approach to learning new skills) | E |
| | Good IT literacy, including ability to use Excel to a high level such as compiling and manipulating large quantities of data into a useable format (eg. mail merges, tracking etc) | D |
| Planning & Organising Resources | Excellent organisational skills with evidence of planning multiple pieces of work in order to meet deadlines | E |
| | Proven ability to identify and solve a range of problems in a straightforward manner with minimal guidance | E |
| | Ability to anticipate challenges and address them quickly | E |
| Other | Flexibility to work outside normal working hours on events and overseas | E |

- E Essential: requirements without which the job could not be done.D Desirable: requirements that would enable the candidate to perform the job well.