



Person Specification

This form lists the essential and desirable requirements needed in order to do the job.

Applicants will be shortlisted **solely** on the extent to which they meet these requirements.

Job title: Head of Innovation

Department/Division: LSE Research and Innovation

Accountable to: The Director of LSE Research and Innovation

Competency	Criteria	E/D
Education	Educated to honours degree or equivalent qualification	E
	A postgraduate degree or equivalent qualification	D
Experience	Strong experience in industry and/or university knowledge exchange and commercialisation.	E
	Specific experience in commercialising software and data-based research outputs via licensing, consultancy and/or new venture formation	D
	Experience managing business operations, including finance, HR and IT processes	E
	Experience of recruitment, line management and development of staff	E
	Experience of leading and working successfully within a close-knit team	E
	Experience of working with leaders at the most senior levels of a business and dealing successfully with senior researchers and decision-makers	D
	Experience of working in a research-intensive university	D
	Experience of translational research in an industry setting	D
	Experience ensuring compliance with GDPR and data protection policies	D
Knowledge and Understanding	An understanding of legal and technical aspects of the complete process from idea to application, through all forms of commercialisation and the most appropriate routes to market	E



	In-depth knowledge of the UK or other advanced translational funding landscape and experience securing sustainable income from a range of sources including government, business and investor sectors	E
	An understanding of business and investor interests	E
Skills and abilities	Evidence of strong intellectual and analytical skills	E
	Ability to craft highly complex objectives and outcomes into a sound and deliverable strategy, and a track record of successful delivery against a strategic plan	E
	Excellent interpersonal, relationship management and networking skills, including demonstrated ability to build consensus and effective relationships with a range of stakeholders	E
	Excellent written and oral communication skills	E
	Conscientious and hard-working, demonstrable attention to detail	E
	Adept at problem solving and the ability to work under pressure to meet deadlines	E

E – Essential: requirements without which the job could not be done.

D – Desirable: requirements that would enable the candidate to perform the job well.